### \*\* PUBLIC DISCLOSURE COPY \*\*

(Rev. January 2020) Department of the Treasury Internal Revenue Service

# Return of Organization Exempt From Income Tax Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form as it may be made public. ► Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public Inspection

OMB No. 1545-0047

Α	For the	2019 calendar year, or tax year beginning and endi	ng	-									
В	Check if applicable	C Name of organization		D Employer identifi	cation number								
	Addres	GALAPAGOS CONSERVANCY, INC.											
	Name change			13-32814	86								
	Initial return Final	Number and street (or P.O. box if mail is not delivered to street address)  Room 11150 FAIRFAX BOULEVARD  Room	n/suite	E Telephone numbe 703-383-									
	return/ termin- ated			G Gross receipts \$	6,623,053.								
	Ameno return	FAIRFAX, VA 22030		H(a) Is this a group re									
	Application	F Name and address of principal officer:JOHANNAH BARRY		for subordinates									
	pendin	SAME AS C ABOVE		<b>H(b)</b> Are all subordinates in	ncluded? Yes No								
		empt status: $X = 501(c)(3)$ 501(c) ( ) (insert no.) 4947(a)(1) or $C$	527	If "No," attach a	list. (see instructions)								
		e: ▶ WWW.GALAPAGOS.ORG		H(c) Group exemptio									
			<b>L</b> Year (	of formation: 1985 N	A State of legal domicile: VA								
P		Summary											
Governance	1 .	Briefly describe the organization's mission or most significant activities: TO PROMAND ENVIRONMENTAL EDUCATION IN THE GALAPAGO	OTE OS I	SCIENCE CO SLANDS.	NSERVATION								
ž.	2												
8	3	Number of voting members of the governing body (Part VI, line 1a)		3	9								
ص ھ	4	Number of independent voting members of the governing body (Part VI, line 1b)			9								
es		Total number of individuals employed in calendar year 2019 (Part V, line 2a)			9								
Activities &	6	Total number of volunteers (estimate if necessary)		6	0								
Act	7 a	Total unrelated business revenue from Part VIII, column (C), line 12			0.								
	b	Net unrelated business taxable income from Form 990-T, line 39	·····		0.								
				Prior Year	Current Year								
ne		Contributions and grants (Part VIII, line 1h)		3,236,288.	3,905,931.								
Revenue		Program service revenue (Part VIII, line 2g)		400,393.	366,664.								
Be		Investment income (Part VIII, column (A), lines 3, 4, and 7d)		8,199.	4,921.								
		Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)		3,644,880.									
		Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12) Grants and similar amounts paid (Part IX, column (A), lines 1-3)		862,280.	1,243,349.								
		Benefits paid to or for members (Part IX, column (A), line 4)		0.	0.								
w	1	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)		770,323.	831,575.								
Expenses	16a	Professional fundraising fees (Part IX, column (A), line 11e)		142,131.	112,000.								
per	b	Total fundraising expenses (Part IX, column (D), line 25)   615,282		, -	, , , , ,								
ш	17	Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)		1,641,259.	1,946,622.								
		Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)		3,415,993.	4,133,546.								
	19	Revenue less expenses. Subtract line 18 from line 12		228,887.	143,970.								
Net Assets or Find Balances			Ве	ginning of Current Year	End of Year								
sets	20	Total assets (Part X, line 16)		6,534,469.	7,340,689.								
A A	21	Total liabilities (Part X, line 26)		307,919.	462,440.								
챨	22	Net assets or fund balances. Subtract line 21 from line 20		6,226,550.	6,878,249.								
	art II	Signature Block			1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1								
	•	Ities of perjury, I declare that I have examined this return, including accompanying schedules and		•	y knowledge and belief, it is								
true	e, correc	t, and complete. Declaration of preparer (other than officer) is based on all information of which p	reparer	nas any knowledge.									
C:-		Signature of officer		I Date									
Sig		JOHANNAH BARRY, PRESIDENT		Duto									
He	re	Type or print name and title											
		Print/Type preparer's name Preparer's signature	10	Date Check	PTIN								
Pai	d l	STEVEN C. DARR, CPA, CMA		if self-employ	P01324904								
		Firm's name CALIBRE CPA GROUP PLLC			47-0900880								
	Only	Firm's address 7501 WISCONSIN AVENUE, SUITE 1200	WE										
	•	BETHESDA, MD 20814	_		2-331-9880								
Ma	y the IF	RS discuss this return with the preparer shown above? (see instructions)			X Yes No								

Pa	t III Statement of Program Service Accomplishments
	Check if Schedule O contains a response or note to any line in this Part III
1	Briefly describe the organization's mission: TO ADVANCE AND SUPPORT THE CONSERVATION OF THE UNIQUE BIODIVERSITY AND
	ECOSYSTEMS OF GALAPAGOS THROUGH DIRECTED RESEARCH, INFORMED PUBLIC
	POLICY, AND BUILDING A SUSTAINABLE SOCIETY.
2	Did the organization undertake any significant program services during the year which were not listed on the
	prior Form 990 or 990-EZ?
	If "Yes," describe these new services on Schedule O.
3	Did the organization cease conducting, or make significant changes in how it conducts, any program services? Yes X No  If "Yes," describe these changes on Schedule O.
4	Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses.
	Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and
	revenue, if any, for each program service reported.
4a	(Code: ) (Expenses \$ 1,384,167. including grants of \$ 851,052. ) (Revenue \$ 4,921.)  SCIENCE FOR CONSERVATION - GC CONTINUES TO FOCUS ON EFFORTS TO CONTROL
	SCIENCE FOR CONSERVATION - GC CONTINUES TO FOCUS ON EFFORTS TO CONTROL THE DEVASTATING INVASIVE BOT-FLY, PHILORNIS DOWNSI, AND TO ADDRESS THE
	INCREASING PRESENCE OF PLASTIC DEBRIS ON LAND AND IN THE WATERS
	SURROUNDING THE ISLANDS. THE EMERGING THREAT OF PLASTICS ENTERING THE
	ECOSYSTEM OF THE ARCHIPELAGO IS CAUSING INCREASED INSTANCES OF ANIMAL
	ENTANGLEMENT IN THE PLASTICS AND INGESTION OF PARTICLES. RESEARCH
	INDICATES THAT PLASTIC WASTE IN THE MARINE RESERVE IS A MEDIUM FOR THE
	TRANSMISSION OF MICROORGANISMS. IN ADDITION TO SUPPORTING RESEARCH ON
	THESE ISSUES, GC HAS LAUNCHED VITAL SIGNS, A SATELLITE-BASED MONITORING
	SYSTEM WITH ENVIRONMENTAL INDICATORS FOR VARIOUS LAND AND SEA-BASED
	ZONES ACROSS THE ISLANDS.
4b	(Code:) (Expenses \$ 998,077 • including grants of \$ 392,297 • ) (Revenue \$)
	EDUCATION FOR SUSTAINABILITY - WORKING IN CLOSE PARTNERSHIP WITH
	ECUADOR'S MINISTRY OF EDUCATION, THE GALAPAGOS GOVERNING COUNCIL, THE
	SCALESIA FOUNDATION(A GALAPAGO- BASED NGO) GC'S NETWORK OF MORE THAN 40
	EDUCATION SPECIALISTS AND ALL 400 LOCAL PREK-12 TEACHERS AND SCHOOL
	PRINCIPALS ARE TRANSFORMING TEACHING AND LEARNING IN EVERY CLASSROOM IN GALAPAGOS. BY HELPING EDUCATORS TO TEACH CORE SUBJECTS IN THE CONTEXT
	OF LOCAL EXAMPLES AND SUSTAINABILITY PRINCIPLES, AND TO USE ACTIVE
	LEARNING APPROACHES SUCH AS PROJECT-BASED LEARNING, WE ARE PREPARING
	THE ISLAND'S 7,500 PREK-12 STUDENTS TO BECOME ENVIRONMENTALLY-MINDED,
	CRITICAL -THINKING CONSERVATION STEWARDS.
	<u></u>
4c	(Code: ) (Expenses \$ 734,244 • including grants of \$ ) (Revenue \$ )
	GIANT TORTOISE RESTORATION INITIATIVE IN 2019, A SEARCH FOR NATIVE
	TORTOISES ON FERNANDINA ISLAND FOUND A SINGLE FEMALE TORTOISE LIKELY
	OVER 100 YEARS OLD. THIS DISCOVERY, AND THE DISCOVERY OF ADDITIONAL
	TRACKS, SUGGESTED THAT THERE WAS AN ACTIVE POPULATION OF TORTOISES
	PREVIOUSLY THOUGHT TO BE EXTINCT. ELSEWHERE IN THE ARCHIPELAGO, A
	CENSUS UNDERTAKEN ON DARWIN VOLCANO ON ISABELA ISLAND REVEALED A
	HEALTHY AND GROWING POPULATION OF GIANT TORTOISES. NEW ESTIMATES
	SUGGEST ALMOST 2,000 INDIVIDUALS ON DARWIN VOLCANO, UP SIGNIFICANTLY
	FROM THE PREVIOUS ESTIMATE OF 400. ANOTHER SIGNIFICANT ACCOMPLISHMENT IN 2019 WAS THE DECISION TO CLOSE THE ESPANOLA BREEDING PROGRAM AFTER A
	SUCCESSFUL 40-YEAR TENURE AND RETURN THE ORIGINAL BREEDING COHORT TO
	THEIR NATIVE ISLAND.
74	Other program services (Describe on Schedule O.)
4u	
4e	(Expenses \$ including grants of \$ ) (Revenue \$ )  Total program service expenses ▶ 3,116,488.
<u></u>	Form <b>990</b> (2019)

### Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?			
	If "Yes," complete Schedule A	1	X	
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2	Х	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for			
	public office? If "Yes," complete Schedule C, Part I	3		X
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect			
	during the tax year? If "Yes," complete Schedule C, Part II	4		X
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or			3,7
_	similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		X
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to			<b>.</b>
_	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		X
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,	_		<b>.</b>
_	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		X
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete			x
_	Schedule D, Part III	8		
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for			
	amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services?			$ _{\mathbf{x}}$
40	If "Yes," complete Schedule D, Part IV	9		
10	Did the organization, directly or through a related organization, hold assets in donor-restricted endowments	40	Х	
44	or in quasi endowments? If "Yes," complete Schedule D, Part V	10	21	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.			
_	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,			
а	0.414	11a	Х	
h	Did the organization report an amount for investments - other securities in Part X, line 12, that is 5% or more of its total	Ha		
b	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		x
c	Did the organization report an amount for investments - program related in Part X, line 13, that is 5% or more of its total	110		
·	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		x
d	Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in			
-	Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		х
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	Х	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses			
	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	Х	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete			
	Schedule D, Parts XI and XII	12a	X	
b	Was the organization included in consolidated, independent audited financial statements for the tax year?			
	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b		X
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		Х
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a	Х	
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,			
	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000			
	or more? If "Yes," complete Schedule F, Parts I and IV	14b	Х	
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any		37	
	foreign organization? If "Yes," complete Schedule F, Parts II and IV	15	Х	
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to			<b>.</b>
	or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		X
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,	4-	v	
40	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17	Х	
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines	40		x
10	1c and 8a? If "Yes," complete Schedule G, Part II  Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"	18		<del>  ^</del>
19		19		x
20a	complete Schedule G, Part III  Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		X
	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20a		<del></del>
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or	200		
	domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	Х	
	G contract and a second of About a contract of the contract of			

#### Part IV Checklist of Required Schedules (continued)

			Yes	No
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on			
	Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		X
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current			
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete			x
04-	Schedule J	23		<u> </u>
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete			
	Schedule K. If "No," go to line 25a	24a		x
h	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease	2-10		
·	any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit			
	transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		Х
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and			
	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete			
	Schedule L, Part I	25b		Х
26	Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current			
	or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35%			
	controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part II	26		Х
27	Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee,			
	creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled			
	entity (including an employee thereof) or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		X
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV			
	instructions, for applicable filing thresholds, conditions, and exceptions):			
а	A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? If			
	"Yes," complete Schedule L, Part IV	28a		X
	A family member of any individual described in line 28a? If "Yes," complete Schedule L, Part IV	28b		Х
С	A 35% controlled entity of one or more individuals and/or organizations described in lines 28a or 28b? If			3,7
	"Yes," complete Schedule L, Part IV	28c		X
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		Х
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation			х
24	contributions? If "Yes," complete Schedule M  Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	30		X
31	Did the organization liquidate, terminate, or dissolve and cease operations? If Yes, complete Schedule N, Part I	31		
32		32		x
33	Schedule N, Part II  Did the organization own 100% of an entity disregarded as separate from the organization under Regulations	32		
33	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		X
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and	- 55		
٠.	Part V, line 1	34		х
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		X
	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity			
	within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?			
	If "Yes," complete Schedule R, Part V, line 2	36		X
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization			
	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		X
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?			
	Note: All Form 990 filers are required to complete Schedule 0  **T V   Statements Regarding Other IRS Filings and Tax Compliance	38	Х	
Pai				
	Check if Schedule O contains a response or note to any line in this Part V			Ш
			Yes	No
	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable	-		
b				
С	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming		v	
	(gambling) winnings to prize winners?	1c	X	<b>L</b>

# Part V Statements Regarding Other IRS Filings and Tax Compliance (continued)

				Yes	No
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,				
	filed for the calendar year ending with or within the year covered by this return	2a 9			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax return	ns?	2b	Х	
	Note: If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions	)			
За	Did the organization have unrelated business gross income of \$1,000 or more during the year?		За		X
	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation on Schedule		3b		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other a				
	financial account in a foreign country (such as a bank account, securities account, or other financial a	account)?	4a	Х	
b	If "Yes," enter the name of the foreign country ► ECUADOR				
	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Action 114, Report of Financial Action				77
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?		5a		X
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction for the line for a prohibited tax shelter transaction for the line for the		5b		
C	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?		5c		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the		6-		х
h	any contributions that were not tax deductible as charitable contributions?  If "Yes," did the organization include with every solicitation an express statement that such contributions.		6a		23
ь	were not tax deductible?		6b		
7	Organizations that may receive deductible contributions under section 170(c).		OD		
a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services of \$75 made partly as a contribution and partly for goods and services of \$75 made partly as a contribution and partly for goods and services of \$75 made partly as a contribution and partly for goods and services of \$75 made partly as a contribution and partly for goods and services of \$75 made partly as a contribution and partly for goods and services of \$75 made partly as a contribution and partly for goods and services of \$75 made partly as a contribution and partly for goods and services of \$75 made partly as a contribution and partly for goods and services of \$75 made partly as a contribution and partly for goods and services of \$75 made partly as a contribution and partly for goods and services of \$75 made partly as a contribution and partly for goods and services of \$75 made partly as a contribution and partly for goods and services of \$75 made partly as a contribution and partly for goods and services of \$75 made partly as a contribution and partly for goods and services of \$75 made partly as a contribution and partly for goods and services of \$75 made partly as a contribution and partly for goods and services of \$75 made partly as a contribution and partly for goods and services of \$75 made partly as a contribution and partly for goods and services of \$75 made partly as a contribution and a contribution and a contri	vices provided to the payor?	7a		х
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?		7b		
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was				
	to file Form 8282?	· · · · · · · · · · · · · · · · · · ·	7с		Х
d	If "Yes," indicate the number of Forms 8282 filed during the year	7d			
е	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit co	ontract?	7e		Х
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contra	act?	7f		Х
g	If the organization received a contribution of qualified intellectual property, did the organization file Fo	rm 8899 as required?	7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization	tion file a Form 1098-C?	7h		
8	$\textbf{Sponsoring organizations maintaining donor advised funds.} \ Did \ a \ donor \ advised \ fund \ maintained$	by the			
	sponsoring organization have excess business holdings at any time during the year?		8		
9	Sponsoring organizations maintaining donor advised funds.				
а			9a		
b	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?		9b		
10	Section 501(c)(7) organizations. Enter:	ا م			
a	Initiation fees and capital contributions included on Part VIII, line 12	10a			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b			
11	Section 501(c)(12) organizations. Enter:  Gross income from members or shareholders	11a			
a h	Gross income from other sources (Do not net amounts due or paid to other sources against	i ia			
	amounts due or received from them.)	11b			
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form		12a		
	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b			
13	Section 501(c)(29) qualified nonprofit health insurance issuers.				
а	Is the organization licensed to issue qualified health plans in more than one state?		13a		
	<b>Note:</b> See the instructions for additional information the organization must report on Schedule O.				
b	Enter the amount of reserves the organization is required to maintain by the states in which the				
	organization is licensed to issue qualified health plans	13b			
С	Enter the amount of reserves on hand	13c			
14a	Did the organization receive any payments for indoor tanning services during the tax year?		14a		Х
b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation on Schedul		14b		
15	Is the organization subject to the section 4960 tax on payment(s) of more than $\$1,000,000$ in remune				
	excess parachute payment(s) during the year?		15		X
	If "Yes," see instructions and file Form 4720, Schedule N.				17
16	Is the organization an educational institution subject to the section 4968 excise tax on net investment	t income?	16		X
	If "Yes," complete Form 4720, Schedule O.				

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions.

	Check if Schedule O contains a response or note to any line in this Part VI			X
Sec	tion A. Governing Body and Management			
			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year			
	If there are material differences in voting rights among members of the governing body, or if the governing			
	body delegated broad authority to an executive committee or similar committee, explain on Schedule O.			
b	Enter the number of voting members included on line 1a, above, who are independent 1b 9			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other			
	officer, director, trustee, or key employee?	2		X
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision			
	of officers, directors, trustees, or key employees to a management company or other person?	3	X	
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		X
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		X
6	Did the organization have members or stockholders?	6		X
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or			
	more members of the governing body?	7a		X
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or			
	persons other than the governing body?	7b		X
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:			
а	The governing body?	8a	X	
b	Each committee with authority to act on behalf of the governing body?	8b	X	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the			
_	organization's mailing address? If "Yes," provide the names and addresses on Schedule O	9		X
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)			
			Yes	No
	Did the organization have local chapters, branches, or affiliates?	10a		X
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates,			
	and branches to ensure their operations are consistent with the organization's exempt purposes?	10b	77	
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Х	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990.		37	
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	X	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Х	
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe		37	
	in Schedule O how this was done	12c	X	
13	Did the organization have a written whistleblower policy?	13	X	
14	Did the organization have a written document retention and destruction policy?	14	Λ	
15	Did the process for determining compensation of the following persons include a review and approval by independent			
_	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?	45-	Х	
	The organization's CEO, Executive Director, or top management official	15a	X	
D	Other officers or key employees of the organization  If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).	15b	47	
160				
104	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		Х
h	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation	IUa		
D	in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's			
	and the state of t	16b		
Sec	tion C. Disclosure	100		
17	List the states with which a copy of this Form 990 is required to be filed ►SEE SCHEDULE O			
18	Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (Section 501(c)(3	s only	) avail	able
	for public inspection. Indicate how you made these available. Check all that apply.	,	, avail	
	X Own website Another's website X Upon request Other (explain on Schedule O)			
19	Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, an	d finar	ncial	
	statements available to the public during the tax year.			
20	State the name, address, and telephone number of the person who possesses the organization's books and records			
	THE ORGANIZATION - 703-383-0077			
	11150 FAIRFAX BOULEVARD, NO. 408, FAIRFAX, VA 22030			

932006 01-20-20

# Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

oxdet Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

See instructions for the order in which to list the persons above.

(A) Name and title	(B) Average hours per week	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)					h an	(D) Reportable compensation from	(E) Reportable compensation from related	(F) Estimated amount of other
	(list any hours for related organizations below line)	orga (W-2/10		the organization (W-2/1099-MISC)	organizations (W-2/1099-MISC)	compensation from the organization and related organizations				
(1) BRAD JOHNSON	1.00	,,		,,					0	0
BOARD CHAIR	1 00	Х		Х				0.	0.	0.
(2) GLENN OAKLEY	1.00	,,		,,					0	0
BOARD TREASURER (TO NOV 2019)	1 00	Х		Х				0.	0.	0.
(3) ANN SWANSON BOARD MEMBER	1.00	x						0.	0.	0.
(4) JAMES REYNOLDS	1.00	^						0.	0.	0.
BOARD MEMBER (TO NOV 2019)	1.00	Х						0.	0.	0.
(5) DAN SHERMAN	1.00								<u> </u>	
BOARD MEMBER (TO NOV 2019)		x						0.	0.	0.
(6) CHARLES LANE	1.00									
BOARD SECRETARY		Х		x				0.	0.	0.
(7) DAVID S. WILCOVE	1.00									
BOARD MEMBER		Х						0.	0.	0.
(8) RICHARD JAMES POLATTY	1.00									
BOARD MEMBER		Х						0.	0.	0.
(9) DR. STEPHEN A. METTE	1.00									
BOARD MEMBER		Х						0.	0.	0.
(10) CAROLINA JIJON	1.00									
BOARD MEMBER		Х						0.	0.	0.
(11) HURDLE H. TRIP LEA III	1.00	l		l						
BOARD TREASURER (FROM NOV 2019)	1 00	Х		Х				0.	0.	0.
(12) ANA TERESA GUTIERREZ-SAN MARTIN	1.00	,,							0	0
BOARD MEMBER	40 00	Х						0.	0.	0.
(13) JOHANNAH BARRY	40.00	-		\ \				100 400	0	10 065
PRESIDENT	40 00			Х				100,409.	0.	18,965.
(14) RICHARD KNAB	40.00	-				x		101 650	0.	27,064.
DIRECTOR STRATEGIC PARTNER						^		101,659.	0.	27,004.
000007 01 00 00										Form <b>990</b> (2010)

Par	Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)													
	(A)	(B)		(C)					(D)	(E)			(F)	
	Name and title	Average hours per		not c		more	than						timate	
		week	box, unless per officer and a di						compensation from	compensation from related		amount of other		ОТ
		(list any	ctor						the	organization			pensa	ition
		hours for	or dire	au au			ited		organization	(W-2/1099-MI	SC)		om th	
		related organizations	ustee	truste		ao	suedi		(W-2/1099-MISC)				anizat	
		below	dual tr	tional	١. ا	ploye	st con yee						d relat anizati	
		line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former				0.9.		
						_								
							-							
1b	Subtotal							<b></b>	202,068.		0.	4	6,0	29.
С	Total from continuation sheets to Part VI	II, Section A						<b>&gt;</b>	0.		0.			0.
d	Total (add lines 1b and 1c)							<u> </u>	202,068.		0.	4	6,0	<u> 29.</u>
2	Total number of individuals (including but n	ot limited to th	ose	liste	ed al	bove	e) wł	no r	eceived more than \$100	0,000 of reportab	ıle			2
	compensation from the organization										—		Yes	No
3	Did the organization list any <b>former</b> officer,	director trust	ee k	ev e	emp	love	e o	· hic	nhest compensated emr	olovee on	Ī			110
	line 1a? If "Yes," complete Schedule J for s								griedt dempendated emp			3		Х
4	For any individual listed on line 1a, is the su													
	and related organizations greater than \$150											4		X
5	Did any person listed on line 1a receive or a	accrue comper	nsat	ion f	rom	any	/ unr	elat	ted organization or indiv	dual for services	3			
	rendered to the organization? If "Yes," com	plete Schedul	e J f	or su	uch ,	pers	son .					5		X
	tion B. Independent Contractors									*				
1	Complete this table for your five highest co										npens	ation f	rom	
	the organization. Report compensation for (A)	irie caiendar y	ear e	enai	ng v	vitn	or w	ıtnıl	n the organization's tax (B)	year.		((	<u>,,</u>	
	(A) Name and business	address							Description of s	ervices	С	ى) ompe		n
AV	ALON CONSULTING, 2030 1		Γ,	NV	٧,			$\dashv$	•			•		
	ITE 700, WASHINGTON, DO		-		-				FUNDRAISING	COUNSEL		11	2,0	00.
								一						

Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization

Pa	rt VI	III Statement of Revenue	•			
		Check if Schedule O contains a response or note to an	y line in this Part VIII			
			<b>(A)</b> Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	( <b>D)</b> Revenue excluded from tax under sections 512 - 514
ts	1 8	a Federated campaigns 1,64	13.			
iran oun		b Membership dues 1b				
S, G		c Fundraising events 1c				
Gift		d Related organizations1d				
Contributions, Gifts, Grants and Other Similar Amounts		e Government grants (contributions)				
er S	f	f All other contributions, gifts, grants, and				
giệt		similar amounts not included above 1f 3,904,28	38.			
no.	•	g Noncash contributions included in lines 1a-1f	2 005 031			
a C		h Total. Add lines 1a-1f  Business Co	3,905,931.			
o l	٠,		de			
Program Service Revenue	2 á	<u> </u>				
Ser						
am		d				
ogr.		e				
P.	f	f All other program service revenue				
	9	g Total. Add lines 2a-2f	•			
	3	Investment income (including dividends, interest, and				
		other similar amounts)	216,804.			216,804.
	4	Income from investment of tax-exempt bond proceeds	<b>&gt;</b>			
	5	Royalties				
	_	(i) Real (ii) Persona	<u>al</u>			
	6 a		_			
		b Less: rental expenses   6b   c Rental income or (loss)   6c				
		d Not rental income or /loca)				
		a Gross amount from sales of (i) Securities (ii) Other				
	, ,	assets other than inventory <b>7a</b> 2,484,090.				
	ŀ	<b>b</b> Less: cost or other basis				
e		and sales expenses <b>7b</b> 2,334,230.				
Revenue	(	<b>c</b> Gain or (loss)				
. Be	(	d Net gain or (loss)	149,860.			149,860.
Other		a Gross income from fundraising events (not				
δ		including \$ of				
		contributions reported on line 1c). See				
		Part IV, line 18 8a				
		b Less: direct expenses				
		a Gross income from gaming activities. See				
	9 6	Part IV, line 199a				
	ŀ	b Less: direct expenses 9b				
		c Net income or (loss) from gaming activities	•			
		a Gross sales of inventory, less returns				
		and allowances 10a 16,22	28.			
	ŀ	<b>b</b> Less: cost of goods sold 10b 11,30	07.			
		c Net income or (loss) from sales of inventory	4,921.	4,921.		
SI		Business Co	de			
ne ne	11 a	a				
llan /ent		b				
Miscellaneous Revenue		c				
Ξ̈́		d All other revenue				
	12	e Total. Add lines 11a-11d  Total revenue. See instructions	<b>4</b> ,277,516.	4,921.	0.	366,664.
	14	TOTAL TOTOLING. COO HIGH MUNICIPS	- 1,2,7,3±0.	I =, , , , ,		_ 555,004.

932009 01-20-20

### Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Do n	Check if Schedule O contains a response of include amounts reported on lines 6b,	(A)	(B)	(C)	_ (D)
	Bb, 9b, and 10b of Part VIII.	Total expenses	Program service expenses	Management and general expenses	Fundraising expenses
	Grants and other assistance to domestic organizations	104.055	104.055		
	and domestic governments. See Part IV, line 21	124,966.	124,966.		
2	Grants and other assistance to domestic				
	individuals. See Part IV, line 22				
3	Grants and other assistance to foreign				
	organizations, foreign governments, and foreign				
	individuals. See Part IV, lines 15 and 16	1,118,383.	1,118,383.		
4	Benefits paid to or for members				
5	Compensation of current officers, directors,				
	trustees, and key employees	119,374.	77,398.	27,313.	14,663
6	Compensation not included above to disqualified				
	persons (as defined under section 4958(f)(1)) and				
	persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	590,790.	383,045.	135,177.	72,568
8	Pension plan accruals and contributions (include				
	section 401(k) and 403(b) employer contributions)	1,863.	1,207.	427.	229
9	Other employee benefits	52,035.	33,737.	11,906.	6,392
10	Payroll taxes	67,513.	43,773.	15,447.	8,293
1	Fees for services (nonemployees):				
а	Management				
	Legal	81,681.	81,336.	345.	
С	Accounting	191,689.	50,805.	105,664.	35,220
	Lobbying				
	Professional fundraising services. See Part IV, line 17	112,000.			112,000
f	Investment management fees	36,054.	23,741.	9,193.	3,120
g	Other. (If line 11g amount exceeds 10% of line 25,				
	column (A) amount, list line 11g expenses on Sch O.)	363,176.	311,802.	30,344.	21,030
12	Advertising and promotion				
13	Office expenses	186,974.	140,140.	30,607.	16,227
14	Information technology	38,067.	36,037.	2,030.	
	Royalties				
	Occupancy	70,992.	39,962.	20,391.	10,639
	Travel	545,042.	538,099.	2,560.	4,383
	Payments of travel or entertainment expenses				
	for any federal, state, or local public officials				
19	Conferences, conventions, and meetings				
	Interest	4,168.	2,281.	1,410.	477
21	Payments to affiliates				
	Depreciation, depletion, and amortization	1,250.		1,250.	
23	Insurance	7,372.	3,353.	2,641.	1,378
24	Other expenses. Itemize expenses not covered				
	above (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A)				
	amount, list line 24e expenses on Schedule 0.)				
	POSTAGE AND SHIPPING	210,510.	22,443.	5,071.	182,996
b	PRINTING AND DESIGN	124,551.	22,284.		102,267
С	MEMBER DEVELOPMENT	61,696.	61,696.		
d	COPYRIGHT CHARGES	23,400.			23,400
e	All other expenses				<del>-</del>
25	Total functional expenses. Add lines 1 through 24e	4,133,546.	3,116,488.	401,776.	615,282
26	Joint costs. Complete this line only if the organization	-	-	-	<u> </u>
	reported in column (B) joint costs from a combined				
	educational campaign and fundraising solicitation.				
	Check here   if following SOP 98-2 (ASC 958-720)				

	1 990 (2 <b>rt X</b>	Balance Sheet	ERVANCI,	TIVC •		13	3201400 Page 11
ı u	I C A	Check if Schedule O contains a response or not	te to any line in th	is Part X			
		Official in occited the Octobalists a response of not	te to any line in th	ISTAILX	(A) Beginning of year		(B) End of year
	1	Cash - non-interest-bearing			894,368.	1	1,510,689.
	2	Savings and temporary cash investments			28,720.	2	346,596.
	3	Pledges and grants receivable, net		842,192.	3	193,852.	
	4	Accounts receivable, net			, , , , , , , , , , , , , , , , , , ,	4	,
	5	Loans and other receivables from any current or					
	-	trustee, key employee, creator or founder, subst					
		controlled entity or family member of any of thes				5	
	6	Loans and other receivables from other disquali					
		under section 4958(f)(1)), and persons described			6		
Ø	7	Notes and loans receivable, net				7	
Assets	8	Inventories for sale or use			5,090.	8	0.
Ϋ́	9	Prepaid expenses and deferred charges			27,185.	9	40,954.
	1	Land, buildings, and equipment: cost or other	I I	····			
		basis. Complete Part VI of Schedule D	10a	97,493.			
	Ь	Less: accumulated depreciation	10b	97,493.	1,250.	10c	0.
	11	Investments - publicly traded securities			4,735,664.	11	5,248,598.
	12	Investments - other securities. See Part IV, line 1			12	· · · · ·	
	13	Investments - program-related. See Part IV, line			13		
	14	Intangible assets			14		
	15	Other assets. See Part IV, line 11			15		
	16	<b>Total assets.</b> Add lines 1 through 15 (must equations)			6,534,469.	16	7,340,689.
	17	Accounts payable and accrued expenses			87,276.	17	83,019.
	18	Grants payable			211,828.	18	340,712.
	19	Deferred revenue				19	
	20	Tax-exempt bond liabilities				20	
	21	Escrow or custodial account liability. Complete F				21	
S	22	Loans and other payables to any current or form					
≝		trustee, key employee, creator or founder, subst					
Liabilities		controlled entity or family member of any of thes				22	
=	23	Secured mortgages and notes payable to unrela				23	
	24	Unsecured notes and loans payable to unrelated				24	
	25	Other liabilities (including federal income tax, pa	yables to related	third			
		parties, and other liabilities not included on lines	3 17-24). Complet	e Part X			
		of Schedule D			8,815.	25	38,709.
	26	Total liabilities. Add lines 17 through 25			307,919.	26	462,440.
"		Organizations that follow FASB ASC 958, che	eck here 🕨 🛚 X				
Net Assets or Fund Balances		and complete lines 27, 28, 32, and 33.					
lan	27	Net assets without donor restrictions		L	2,374,930.	27	2,961,625.
B	28	Net assets with donor restrictions		<u></u>	3,851,620.	28	3,916,624.
Ĭ		Organizations that do not follow FASB ASC 9	58, check here	<b>▶</b> □			
F T		and complete lines 29 through 33.					
ts c	29	Capital stock or trust principal, or current funds				29	
SSe	30	Paid-in or capital surplus, or land, building, or eq				30	
ξ	31	Retained earnings, endowment, accumulated in		_		31	
Š	32	Total net assets or fund balances			6,226,550.	32	6,878,249.
	33	Total liabilities and net assets/fund balances			6,534,469.	33	7,340,689.

Pai	t XI Reconciliation of Net Assets				<i>y</i> -
	Check if Schedule O contains a response or note to any line in this Part XI				
1	Total revenue (must equal Part VIII, column (A), line 12)		, 27		
2	Total expenses (must equal Part IX, column (A), line 25)	2 4	,13	3,5	<del>46.</del>
3	Revenue less expenses. Subtract line 2 from line 1	3		3,9	
4	Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A))	4 6	,22	6,5	50.
5	Net unrealized gains (losses) on investments	5	50	9,0	64.
6	Donated services and use of facilities	6			
7	Investment expenses	7			
8	Prior period adjustments	8	-	1,3	35.
9	Other changes in net assets or fund balances (explain on Schedule O)	9			0.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32,				
	column (B))	10 6	,87	8,2	49.
Pai	t XII Financial Statements and Reporting				
	Check if Schedule O contains a response or note to any line in this Part XII				
				Yes	No
1	Accounting method used to prepare the Form 990:				
	If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule	О.			
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		X
	If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed	d on a			
	separate basis, consolidated basis, or both:				
	Separate basis Consolidated basis Both consolidated and separate basis				
b	Were the organization's financial statements audited by an independent accountant?		2b	Х	
	If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate	e basis,			
	consolidated basis, or both:				
	Separate basis Consolidated basis Both consolidated and separate basis				
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the	e audit,			
	review, or compilation of its financial statements and selection of an independent accountant?		2c	X	
	If the organization changed either its oversight process or selection process during the tax year, explain on Sci	nedule O.			
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Si	ngle Audit			
	Act and OMB Circular A-133?		За		X
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required	ired audit			
	or audits, explain why on Schedule O and describe any steps taken to undergo such audits		3b		
			Form	990	(2019)

#### **SCHEDULE A**

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

## **Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open to Public Inspection

Employer identification number Name of the organization GALAPAGOS CONSERVANCY, INC. 13-3281486 Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions. The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.) 1 A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). 2 A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990 or 990-EZ).) 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state: An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.) A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). 7 X An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.) 8 A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) An agricultural research organization described in section 170(b)(1)(A)(ix) operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or university: 10 An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.) 11 An organization organized and operated exclusively to test for public safety. See section 509(a)(4). 12 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g. the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. You must complete Part IV, Sections A and B. control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). You must complete Part IV. Sections A and C. its supported organization(s) (see instructions). You must complete Part IV, Sections A, D, and E. Type III non-functionally integrated. A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). You must complete Part IV, Sections A and D, and Part V. Check this box if the organization received a written determination from the IRS that it is a Type I, Type III, Type III functionally integrated, or Type III non-functionally integrated supporting organization. f Enter the number of supported organizations Provide the following information about the supported organization(s). (iv) Is the organization listed (i) Name of supported (ii) EIN (iii) Type of organization (v) Amount of monetary (vi) Amount of other in your governing document? (described on lines 1-10 organization support (see instructions) support (see instructions) Yes No above (see instructions))

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ. 932021 09-25-19 Schedule A (Form 990 or 990-EZ) 2019

Total

# Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Sec	ction A. Public Support						
Cale	ndar year (or fiscal year beginning in)	(a) 2015	<b>(b)</b> 2016	(c) 2017	(d) 2018	<b>(e)</b> 2019	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received. (Do not						
	include any "unusual grants.")	3054476.	2731280.	5054706.	3236288.	3905931.	17982681.
2	Tax revenues levied for the organ-						
	ization's benefit and either paid to						
	or expended on its behalf						
3	The value of services or facilities						
	furnished by a governmental unit to						
	the organization without charge						
4	Total. Add lines 1 through 3	3054476.	2731280.	5054706.	3236288.	3905931.	17982681.
5	The portion of total contributions						
	by each person (other than a						
	governmental unit or publicly						
	supported organization) included						
	on line 1 that exceeds 2% of the						
	amount shown on line 11,						
	column (f)						3330228.
6	Public support. Subtract line 5 from line 4.						14652453.
Sec	ction B. Total Support						
Cale	ndar year (or fiscal year beginning in)	(a) 2015	<b>(b)</b> 2016	(c) 2017	(d) 2018	<b>(e)</b> 2019	(f) Total
7	Amounts from line 4	3054476.	2731280.	5054706.	3236288.	3905931.	17982681.
	Gross income from interest,						
	dividends, payments received on						
	securities loans, rents, royalties,						
	and income from similar sources	80,335.	151,267.	190,195.	250,610.	216,804.	889,211.
9	Net income from unrelated business	-	-	-	-	-	-
	activities, whether or not the						
	business is regularly carried on						
10	Other income. Do not include gain						
	or loss from the sale of capital						
	assets (Explain in Part VI.)						
11	Total support. Add lines 7 through 10						18871892.
12	Gross receipts from related activities,	etc. (see instruction	ons)			12	73,960.
13	First five years. If the Form 990 is for					n 501(c)(3)	
	organization, check this box and stop				-		
Sec	ction C. Computation of Publ						
14	Public support percentage for 2019 (I	line 6, column (f) d	vided by line 11, c	olumn (f))		14	77.64 %
15	Public support percentage from 2018	Schedule A, Part	II, line 14			15	82.16 %
16a	33 1/3% support test - 2019. If the o	organization did no	t check the box or	n line 13, and line	14 is 33 1/3% or n	nore, check this bo	
	stop here. The organization qualifies	as a publicly supp	orted organization				<b>▶</b> X
b	33 1/3% support test - 2018. If the o	organization did no	t check a box on I	ine 13 or 16a, and	line 15 is 33 1/3%	or more, check th	nis box
	and stop here. The organization qual	ifies as a publicly s	supported organiza	ation			▶□
17a	10% -facts-and-circumstances tes	<b>t - 2019.</b> If the org	anization did not c	heck a box on line	e 13, 16a, or 16b, a	and line 14 is 10%	or more,
	and if the organization meets the "fac	ts-and-circumstan	ces" test, check th	nis box and <b>stop h</b>	<b>ere.</b> Explain in Par	rt VI how the orgar	nization
	meets the "facts-and-circumstances"	test. The organiza	tion qualifies as a	publicly supported	d organization		
b	10% -facts-and-circumstances tes						
	more, and if the organization meets the	ne "facts-and-circu	mstances" test, ch	neck this box and	<b>stop here.</b> Explain	in Part VI how the	Э
	organization meets the "facts-and-circ	cumstances" test.	The organization of	ualifies as a public	cly supported orga	anization	<b>&gt;</b>
18	Private foundation. If the organization						

### Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support	ow, picase con	ipicie i ait ii.)				
Calendar year (or fiscal year beginning in)	(a) 2015	<b>(b)</b> 2016	(6) 2017	(4) 2018	(e) 2019	(f) Total
1 Gifts, grants, contributions, and	(a) 2013	(0) 2010	(c) 2017	(d) 2018	(6) 2019	(f) Total
membership fees received. (Do not						
include any "unusual grants.")						
2 Gross receipts from admissions,						
merchandise sold or services per-						
formed, or facilities furnished in						
any activity that is related to the						
organization's tax-exempt purpose						
3 Gross receipts from activities that						
are not an unrelated trade or bus-						
iness under section 513						
4 Tax revenues levied for the organ-						
ization's benefit and either paid to						
or expended on its behalf						
5 The value of services or facilities						
furnished by a governmental unit to						
the organization without charge						
6 Total. Add lines 1 through 5						
7a Amounts included on lines 1, 2, and						
3 received from disqualified persons						
<b>b</b> Amounts included on lines 2 and 3 received from other than disqualified persons that						
exceed the greater of \$5,000 or 1% of the						
amount on line 13 for the year						
c Add lines 7a and 7b						
8 Public support. (Subtract line 7c from line 6.)						
Section B. Total Support						
Calendar year (or fiscal year beginning in)	<b>(a)</b> 2015	<b>(b)</b> 2016	(c) 2017	(d) 2018	<b>(e)</b> 2019	(f) Total
9 Amounts from line 6						
10a Gross income from interest,						
dividends, payments received on securities loans, rents, royalties,						
and income from similar sources						
<b>b</b> Unrelated business taxable income						
(less section 511 taxes) from businesses						
acquired after June 30, 1975						
c Add lines 10a and 10b						
11 Net income from unrelated business						
activities not included in line 10b,						
whether or not the business is regularly carried on						
12 Other income. Do not include gain						
or loss from the sale of capital						
assets (Explain in Part VI.)						
14 First five years. If the Form 990 is for t	ho organization	'e firet eacand thir	d fourth or fifth t	av voar as a socti	n 501(c)(3) organiz	zation
	· ·	•	,	,	( )( )	
Section C. Computation of Public						
15 Public support percentage for 2019 (lin			column (f))		15	9
16 Public support percentage from 2018 S					16	9
Section D. Computation of Invest					1	
17 Investment income percentage for 201			ne 13, column (f))		17	9
18 Investment income percentage from 20					18	Ç
19a 33 1/3% support tests - 2019. If the o					33 1/3%, and line 1	7 is not
more than 33 1/3%, check this box and	-					
<b>b 33 1/3% support tests - 2018.</b> If the o						and
line 18 is not more than 33 1/3%, chec	•			·	•	
20 Private foundation. If the organization						

### Part IV | Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

#### **Section A. All Supporting Organizations**

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- **3a** Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below.
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in **Part VI** when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- **4a** Was any supported organization not organized in the United States ("foreign supported organization")? *If* "Yes," *and if you checked 12a or 12b in Part I, answer (b) and (c) below.*
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in **Part VI** how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b** Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI.
- **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in Part VI.
- c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer 10b below.
  - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

	Yes	No
1		
2		
_		
3a		
3b		
3с		
4-		
4a		
4b		
4c		
5a		
5b		
5c		
6		
7		
8		
9a		
9b		
00		
9c		
10a		
10b		

Pa	rt IV	Supporting Organizations (continued)			
		continuedy		Yes	No
11	Has th	ne organization accepted a gift or contribution from any of the following persons?			
а		son who directly or indirectly controls, either alone or together with persons described in (b) and (c)			
_		the governing body of a supported organization?	11a		
h		ily member of a person described in (a) above?	11b		
		6 controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI.	11c		
		3. Type I Supporting Organizations	110		
000	tion L	5. Type I oupporting Organizations		Yes	No
4	Did +b	diverters twinters or membership of one or mare supported examinations have the negree to		162	NO
1		e directors, trustees, or membership of one or more supported organizations have the power to			
		arly appoint or elect at least a majority of the organization's directors or trustees at all times during the			
		ear? If "No," describe in <b>Part VI</b> how the supported organization(s) effectively operated, supervised, or			
		olled the organization's activities. If the organization had more than one supported organization,			
		ibe how the powers to appoint and/or remove directors or trustees were allocated among the supported			
		izations and what conditions or restrictions, if any, applied to such powers during the tax year.	1		
2		e organization operate for the benefit of any supported organization other than the supported			
	organ	ization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in			
	Part V	II how providing such benefit carried out the purposes of the supported organization(s) that operated,			
		vised, or controlled the supporting organization.	2		
<u>Sec</u>	tion (	C. Type II Supporting Organizations			
				Yes	No
1	Were	a majority of the organization's directors or trustees during the tax year also a majority of the directors			
	or trus	stees of each of the organization's supported organization(s)? If "No," describe in Part VI how control			
	or mai	nagement of the supporting organization was vested in the same persons that controlled or managed			
	the su	pported organization(s).	1		
Sec	tion [	D. All Type III Supporting Organizations			
				Yes	No
1	Did th	e organization provide to each of its supported organizations, by the last day of the fifth month of the			
	organ	ization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax			
	year, (	(ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the			
	organ	ization's governing documents in effect on the date of notification, to the extent not previously provided?	1		
2	Were	any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported			
	organ	ization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how			
	the or	ganization maintained a close and continuous working relationship with the supported organization(s).	2		
3	By rea	ason of the relationship described in (2), did the organization's supported organizations have a			
	signifi	cant voice in the organization's investment policies and in directing the use of the organization's			
	incom	ne or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's			
	suppo	orted organizations played in this regard.	3		
Sec	tion E	E. Type III Functionally Integrated Supporting Organizations			
1	Check	k the box next to the method that the organization used to satisfy the Integral Part Test during the yea(see instructions).			
а		The organization satisfied the Activities Test. Complete line 2 below.			
b		The organization is the parent of each of its supported organizations. Complete line 3 below.			
С		The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see inst	ructions	s).	
2		ties Test. Answer (a) and (b) below.		Yes	No
а		ubstantially all of the organization's activities during the tax year directly further the exempt purposes of			
	the su	apported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify			
	those	supported organizations and explain how these activities directly furthered their exempt purposes,			
		he organization was responsive to those supported organizations, and how the organization determined			
		nese activities constituted substantially all of its activities.	2a		
b		e activities described in (a) constitute activities that, but for the organization's involvement, one or more			
		organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the			
		ns for the organization's position that its supported organization(s) would have engaged in these			
		ies but for the organization's involvement.	2b		
3		t of Supported Organizations. <b>Answer (a) and (b) below.</b>			
а		e organization have the power to regularly appoint or elect a majority of the officers, directors, or			
-		es of each of the supported organizations? Provide details in Part VI.	За		
b		e organization exercise a substantial degree of direction over the policies, programs, and activities of each			
		supported organizations? If "Yes," describe in <b>Part VI</b> the role played by the organization in this regard.	3b		

Pa	rt V Type III Non-Functionally Integrated 509(a)(3) Supportin	g Orga	anizations	
1	Check here if the organization satisfied the Integral Part Test as a qualifying	g trust o	n Nov. 20, 1970 (explain in	Part VI). See instructions. A
	other Type III non-functionally integrated supporting organizations must co	mplete \$	Sections A through E.	
Sect	ion A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1	Net short-term capital gain	1		
2	Recoveries of prior-year distributions	2		
3	Other gross income (see instructions)	3		
4	Add lines 1 through 3.	4		
5	Depreciation and depletion	5		
6	Portion of operating expenses paid or incurred for production or			
	collection of gross income or for management, conservation, or			
	maintenance of property held for production of income (see instructions)	6		
7	Other expenses (see instructions)	7		
8	Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8		
Sect	ion B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see			
	instructions for short tax year or assets held for part of year):			
а	Average monthly value of securities	1a		
b	Average monthly cash balances	1b		
С	Fair market value of other non-exempt-use assets	1c		
d	Total (add lines 1a, 1b, and 1c)	1d		
е	Discount claimed for blockage or other			
	factors (explain in detail in <b>Part VI</b> ):			
2	Acquisition indebtedness applicable to non-exempt-use assets	2		
3	Subtract line 2 from line 1d.	3		
4	Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount,			
	see instructions).	4		
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
6	Multiply line 5 by .035.	6		
7	Recoveries of prior-year distributions	7		
8	Minimum Asset Amount (add line 7 to line 6)	8		
Sect	ion C - Distributable Amount			Current Year
1	Adjusted net income for prior year (from Section A, line 8, Column A)	1		
2	Enter 85% of line 1.	2		
3	Minimum asset amount for prior year (from Section B, line 8, Column A)	3		
4	Enter greater of line 2 or line 3.	4		
5	Income tax imposed in prior year	5		
6	Distributable Amount. Subtract line 5 from line 4, unless subject to			
	emergency temporary reduction (see instructions).	6		
7	Check here if the current year is the organization's first as a non-functional	y integra	ated Type III supporting org	ganization (see
	instructions).			

Schedule A (Form 990 or 990-EZ) 2019

Par	rt V   Type III Non-Functionally Integrated 509	9(a)(3) Supporting Orga	anizations <sub>(continued)</sub>	
Secti	ion D - Distributions		,	Current Year
1	Amounts paid to supported organizations to accomplish ex	empt purposes		
2	Amounts paid to perform activity that directly furthers exem			
	organizations, in excess of income from activity			
3	Administrative expenses paid to accomplish exempt purpos	ns		
4	Amounts paid to acquire exempt-use assets			
5	Qualified set-aside amounts (prior IRS approval required)			
6	Other distributions (describe in Part VI). See instructions.			
7	Total annual distributions. Add lines 1 through 6.			
8	Distributions to attentive supported organizations to which	the organization is responsive	9	
	(provide details in Part VI). See instructions.			
9	Distributable amount for 2019 from Section C, line 6			
10	Line 8 amount divided by line 9 amount			
Secti	ion E - Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2019	(iii) Distributable Amount for 2019
1	Distributable amount for 2019 from Section C, line 6			
2	Underdistributions, if any, for years prior to 2019 (reason-			
	able cause required- explain in Part VI). See instructions.			
3	Excess distributions carryover, if any, to 2019			
а	From 2014			
b	From 2015			
С	From 2016			
d	From 2017			
е	From 2018			
f	Total of lines 3a through e			
g	Applied to underdistributions of prior years			
h	Applied to 2019 distributable amount			
i	Carryover from 2014 not applied (see instructions)			
j	Remainder. Subtract lines 3g, 3h, and 3i from 3f.			
4	Distributions for 2019 from Section D,			
	line 7: \$			
а	Applied to underdistributions of prior years			
b	Applied to 2019 distributable amount			
С	Remainder. Subtract lines 4a and 4b from 4.			
5	Remaining underdistributions for years prior to 2019, if			
	any. Subtract lines 3g and 4a from line 2. For result greater			
	than zero, explain in Part VI. See instructions.			
6	Remaining underdistributions for 2019. Subtract lines 3h			
	and 4b from line 1. For result greater than zero, explain in			
	Part VI. See instructions.			
7	Excess distributions carryover to 2020. Add lines 3j			
	and 4c.			
8	Breakdown of line 7:			
а	Excess from 2015			
b	Excess from 2016			
С	Excess from 2017			
d	Excess from 2018			
е	Excess from 2019			

Schedule A (Form 990 or 990-EZ) 2019

Schedule B

(Form 990, 990-EZ, or 990-PF)

Department of the Treasury Internal Revenue Service **Schedule of Contributors** 

➤ Attach to Form 990, Form 990-EZ, or Form 990-PF.

➤ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2019

Name of the organization

GALAPAGOS CONSERVANCY, INC.

13-3281486

Organization type (check one):						
Filers of:	Section:					
Form 990 or 990-EZ	$\boxed{X}$ 501(c)( $3$ ) (enter number) organization					
	4947(a)(1) nonexempt charitable trust <b>not</b> treated as a private foundation					
	527 political organization					
Form 990-PF	501(c)(3) exempt private foundation					
	4947(a)(1) nonexempt charitable trust treated as a private foundation					
	501(c)(3) taxable private foundation					
	s covered by the <b>General Rule</b> or a <b>Special Rule</b> .  (7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.					
General Rule						
-	n filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.					
Special Rules						
sections 509(a)(1) any one contributo	For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II.					
For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I, II, and III.						
For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions exclusively for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Don't complete any of the parts unless the <b>General Rule</b> applies to this organization because it received nonexclusively religious, charitable, etc., contributions totaling \$5,000 or more during the year \ \rightarrow \frac{1}{2} \rightarrow 1						
but it <b>must</b> answer "No" on	at isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to he filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).					

 $\ \ \, \text{LHA} \ \ \, \text{For Paperwork Reduction Act Notice, see the instructions for Form 990, 990-EZ, or 990-PF.}$ 

Schedule B (Form 990, 990-EZ, or 990-PF) (2019)

Name of organization

Employer identification number

GALAPAGOS CONSERVANCY, INC.

13-3281486

Part I	Contributors (see instructions). Use duplicate copies of Part I if additional space is needed.				
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution		
1		\$1,000,000.	Person X Payroll Noncash (Complete Part II for noncash contributions.)		
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution		
2		\$\$	Person X Payroll		
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution		
3		\$\$	Person X Payroll		
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution		
4		\$85,000.	Person X Payroll		
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution		
		\$	Person Payroll Noncash (Complete Part II for noncash contributions.)		
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution		
		\$	Person Payroll Noncash (Complete Part II for		

Name of organization

Employer identification number

# GALAPAGOS CONSERVANCY, INC.

13-3281486

Part II	rt II Noncash Property (see instructions). Use duplicate copies of Part II if additional space is needed.						
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received				
		\$					
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received				
		\$					
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received				
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received				
		\$					
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received				
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received				
23453 11-06		\$	990 990-F7 or 990-PF) (20				

Employer identification number

Name of organization

II	AGOS CONSERVANCY, INC.	no to approximations described.		13-3281486		
11	Exclusively religious, charitable, etc., contribution from any one contributor. Complete columns (a)	through (e) and the following line en	try For organizations			
	completing Part III, enter the total of exclusively religious, cl	naritable, etc., contributions of \$1,000 or	less for the year. (Enter this info. once	.) <b>&gt;</b> \$		
	Use duplicate copies of Part III if additional s	space is needed.				
•	(b) Purpose of gift	(c) Use of gift	(d) Desc	ription of how gift is held		
	(b) Ful pose of glit	(c) Ose of gift	(u) Desc	inpulon of flow gift is field		
	•	(e) Transfer of gif	+			
		(2)				
	Transferee's name, address, an	d <b>7</b> IP + 4	Relationship of trai	nsferor to transferee		
H	manerere e mante, adarese, an	<u> </u>	Troid troing or train			
+	1					
П	(b) Purpose of gift	(c) Use of gift	(d) Desc	ription of how gift is held		
+						
-						
	(e) Transfer of gift					
L	Transferee's name, address, an	d ZIP + 4	Relationship of transferor to transferee			
_						
	(b) Purpose of gift	(c) Use of gift	(d) Desc	ription of how gift is held		
4	(b) I dipose of gift	(6) 200 01 gill	(4) 2000	inputon of now girt to note		
L						
	(e) Transfer of gift					
	Transferee's name, address, an	d ZIP + 4	Relationship of trai	nsferor to transferee		
	(In) D	(-\\\\ \\\\\\\\\\\\\\\\\\\\\\\\\\\\\	(0.5	windlen of the second of the second		
	(b) Purpose of gift	(c) Use of gift	(a) Desc	ription of how gift is held		
- 1						
	1	(e) Transfer of gif	 t			
$\vdash$	(e) Transfer of gift					
	Transferee's name address an	d 7IP ± 4	Relationship of train	sferor to transferee		
	Transferee's name, address, an	d ZIP + 4	Relationship of trai	nsferor to transferee		
	Transferee's name, address, an	d ZIP + 4	Relationship of trai	nsferor to transferee		

#### **SCHEDULE D** (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

► Complete if the organization answered "Yes" on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

► Attach to Form 990.

►Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047 Open to Public Inspection

Name of the organization

GALAPAGOS CONSERVANCY, INC.

**Employer identification number** 13-3281486

Pai	t I Organizations Maintaining Donor Advise	d Funds or Other Similar Funds or	r Accounts. Complete if the
	organization answered "Yes" on Form 990, Part IV, lin	e 6.	
		(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year		
2	Aggregate value of contributions to (during year)		
3	Aggregate value of grants from (during year)		
4	Aggregate value at end of year		
5	Did the organization inform all donors and donor advisors in	writing that the assets held in donor advised	funds
	are the organization's property, subject to the organization's	exclusive legal control?	Yes No
6	Did the organization inform all grantees, donors, and donor a	dvisors in writing that grant funds can be use	ed only
	for charitable purposes and not for the benefit of the donor of	or donor advisor, or for any other purpose cor	nferring
Pai	'		t IV, line 7.
1	Purpose(s) of conservation easements held by the organization		
	Preservation of land for public use (for example, recrea		istorically important land area
	Protection of natural habitat	Preservation of a c	ertified historic structure
	Preservation of open space		
2	Complete lines 2a through 2d if the organization held a quality	fied conservation contribution in the form of a	
	day of the tax year.		Held at the End of the Tax Year
	Total number of conservation easements		a.
	Number of conservation easements on a certified historic str		2c
a	Number of conservation easements included in (c) acquired		
•	listed in the National Register		2d
3	Number of conservation easements modified, transferred, re	leased, extinguished, or terminated by the org	ganization during the tax
4	year ▶ Number of states where property subject to conservation ea	coment is leasted	
4 5	Does the organization have a written policy regarding the per		
3	violations, and enforcement of the conservation easements i		Yes No
6	Staff and volunteer hours devoted to monitoring, inspecting,		
Ū	b	Training of violations, and emoreing conserv	valion casements during the year
7	Amount of expenses incurred in monitoring, inspecting, hand	tling of violations, and enforcing conservation	easements during the year
•	<b>▶</b> \$		. casee. aag a.e , ca.
8	Does each conservation easement reported on line 2(d) above	ve satisfy the requirements of section 170(h)(4	4)(B)(i)
	and section 170(h)(4)(B)(ii)?		
9	In Part XIII, describe how the organization reports conservati		
	balance sheet, and include, if applicable, the text of the footr	•	
	organization's accounting for conservation easements.	<u>-</u>	
Pai	t III Organizations Maintaining Collections o	f Art, Historical Treasures, or Othe	er Similar Assets.
	Complete if the organization answered "Yes" on Form	990, Part IV, line 8.	
1a	If the organization elected, as permitted under FASB ASC 95	58, not to report in its revenue statement and	balance sheet works
	of art, historical treasures, or other similar assets held for pul	olic exhibition, education, or research in furth	erance of public
	service, provide in Part XIII the text of the footnote to its final	ncial statements that describes these items.	
b	If the organization elected, as permitted under FASB ASC 95	68, to report in its revenue statement and bala	ance sheet works of
	art, historical treasures, or other similar assets held for public	exhibition, education, or research in furthera	ance of public service,
	provide the following amounts relating to these items:		
	(i) Revenue included on Form 990, Part VIII, line 1		
	(ii) Assets included in Form 990, Part X		
2	If the organization received or held works of art, historical tre	asures, or other similar assets for financial ga	ain, provide
	the following amounts required to be reported under FASB A		
	Revenue included on Form 990, Part VIII, line 1		•
	Assets included in Form 990, Part X		
LHA	For Paperwork Reduction Act Notice, see the Instruction	s for Form 990.	Schedule D (Form 990) 2019

932051 10-02-19

Par	t III Organizations Maintaining C	ollections of Ar	t, Historical Tr	easures, or C	Other	Simila	ar Asse	<b>ts</b> (contin	ued)
3	Using the organization's acquisition, accession	on, and other record	s, check any of the	following that ma	ake sig	nificant	use of its		
	collection items (check all that apply):								
а	Public exhibition	d	Loan or excl	nange program					
b	Scholarly research	е	Other						
С	Preservation for future generations								
4	Provide a description of the organization's co	llections and explain	n how they further th	ne organization's	exemp	pt purpo	se in Par	XIII.	
5	During the year, did the organization solicit or	r receive donations o	of art, historical treas	sures, or other si	milar a	ssets		_	
	to be sold to raise funds rather than to be ma	aintained as part of the	he organization's co	llection?				Yes	No_
Par	t IV Escrow and Custodial Arrang		te if the organization	n answered "Yes	s" on F	orm 990	, Part IV,	line 9, or	
	reported an amount on Form 990, Par	t X, line 21.							
1a	Is the organization an agent, trustee, custodia	an or other intermed	iary for contribution	s or other assets	not in	cluded		_	
	on Form 990, Part X?						L	Yes	└── No
b	If "Yes," explain the arrangement in Part XIII a	and complete the fol	lowing table:						
								Amount	
С	Beginning balance					1c			
d	Additions during the year					1d			
	Distributions during the year					1e			
f	Ending balance					1f			
2a	Did the organization include an amount on Fo	orm 990, Part X, line	21, for escrow or cu	stodial account	liability	/?		Yes	No No
b	If "Yes," explain the arrangement in Part XIII.	Check here if the ex	planation has been	provided on Par	t XIII				
Par	t V Endowment Funds. Complete if	the organization ans	swered "Yes" on Fo	rm 990, Part IV,	line 10				
	·	(a) Current year	(b) Prior year	(c) Two years ba	ck (d	) Three y	ears back	(e) Four	years back
1a	Beginning of year balance	4,764,384.	5,336,795.	4,831,3	91.	3,9	72,258.	4,	134,948.
b	Contributions	102,000.	248,900.	2,1	00.	9	26,544.		20,100.
С	Net investment earnings, gains, and losses	836,810.	-356,311.	617,3	-	2	37,605.	_	137,790.
d	Grants or scholarships	108,000.	465,000.	114,0	75.	3	05,016.		45,000.
	Other expenditures for facilities	,	,	· · · · · · · · · · · · · · · · · · ·					
_	and programs								
f	Administrative expenses								
g	End of year balance	5,595,194.	4,764,384.	5,336,7	95.	4.8	31,391.	3 .	972,258.
2	Provide the estimated percentage of the curre				-		, -		
	Board designated or quasi-endowment	39.09	%	,,, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,					
b	Permanent endowment  45.29	%							
	Term endowment ► 15.62 9								
•	The percentages on lines 2a, 2b, and 2c shou	=							
За	Are there endowment funds not in the posses		ation that are held a	nd administered	for the	organiz	ation		
	by:					gu <u> </u>		Γ.	Yes No
	(i) Unrelated organizations							3a(i)	X
	(ii) Related organizations							<del>- `</del>	X
b	If "Yes" on line 3a(ii), are the related organization	tions listed as require	ed on Schedule R?					3b	
4	Describe in Part XIII the intended uses of the								
Par	t VI Land, Buildings, and Equipm		William Carlad.						
	Complete if the organization answered		. Part IV. line 11a. S	see Form 990. Pa	art X. lir	ne 10.			
	Description of property	(a) Cost or ot		1		umulate	d	(d) Book	value
	becomption of property	basis (investm			-	eciation	~	(u) Book	value
12	Land	· `	-, 22310 (	/	>				
	Buildings								
	Leasehold improvements			3,763.		3,7	53.		0.
	Equipment			9,230.		29,2			0.
	Other			4,500.		54,50			0.
	Add lines 1a through 1e (Column (d) must ed			-		-,5			0.

Schedule D (Form 990) 2019

Schedule D (Form 990) 2019 GALAPAGOS CO Part VII Investments - Other Securities.			-3281486 Page
Complete if the organization answered "Yes" o	on Form 990, Part IV, line	e 11b. See Form 990, Part X, line 12.	
(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or en	d-of-year market value
(1) Financial derivatives			
(2) Closely held equity interests			
(3) Other			
(A)			
(B)			
(C)			
(D)			
(E)			
(F)			
(G)			
(H)			
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.)			
Part VIII Investments - Program Related.			
Complete if the organization answered "Yes" or	n Form 990, Part IV, line	e 11c. See Form 990, Part X, line 13.	
(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or en	d-of-year market value
(1)			
(2)			
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(9)			
<b>Total</b> . (Col. (b) must equal Form 990, Part X, col. (B) line 13.) ▶			
Part IX Other Assets.			
Complete if the organization answered "Yes" or		e 11d. See Form 990, Part X, line 15.	1
(a) D	escription		(b) Book value
(1)			
(2)			
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(9)			
Total. (Column (b) must equal Form 990, Part X, col. (B) line	15.)	<b>&gt;</b>	
Part X Other Liabilities.			
Complete if the organization answered "Yes" or	n Form 990, Part IV, line	e 11e or 11f. See Form 990, Part X, line 25	
1. (a) Description of liability			(b) Book value
(1) Federal income taxes			
(2) DEFERRED LEASE INCENTIVES			9,206

1.	(a) Description of liability	(b) Book value
(1)	Federal income taxes	
(2)	DEFERRED LEASE INCENTIVES	9,206.
(3)	REFUNDABLE ADVANCES	29,503.
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total.	(Column (b) must equal Form 990, Part X, col. (B) line 25.)	38,709.

<sup>2.</sup> Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FASB ASC 740. Check here if the text of the footnote has been provided in Part XIII... X

Schedule D (Form 990) 2019

Part XI	Recond	ciliation	of Revenue	per Audited	<b>Financial</b>	<b>Statements</b>	With	Revenue	per	Return

Pa	Reconciliation of Revenue per Audited Financial Staten	nents with	Revenue per R	eturi	n.
	Complete if the organization answered "Yes" on Form 990, Part IV, line 12	2a.			
1	Total revenue, gains, and other support per audited financial statements			1	4,769,333.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:				
а	Net unrealized gains (losses) on investments	2a	509,064.		
b	Donated services and use of facilities	2b	7,500.		
	Recoveries of prior year grants				
d			11,307.		
е				2e	527,871.
3	Subtract line <b>2e</b> from line <b>1</b>			3	4,241,462.
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:				
а	Investment expenses not included on Form 990, Part VIII, line 7b	4a	36,054.		
b	Other (Describe in Part XIII.)	4b			
	Add lines <b>4a</b> and <b>4b</b>			4c	36,054.
5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)			5	4,277,516.
	rt XII Reconciliation of Expenses per Audited Financial State			Retu	ırn.
	Complete if the organization answered "Yes" on Form 990, Part IV, line 12	2a.			
1	Total expenses and losses per audited financial statements			1	4,116,299.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:				
а	Donated services and use of facilities	2a	7,500.		
b	Prior year adjustments	2b			
	Other losses	1 - 1			
d	Other (Describe in Part XIII.)	2d	11,307.		
	Add lines 2a through 2d			2e	18,807.
3	Subtract line 2e from line 1			3	4,097,492.

#### Part XIII Supplemental Information.

c Add lines 4a and 4b

**b** Other (Describe in Part XIII.)

4 Amounts included on Form 990, Part IX, line 25, but not on line 1:

a Investment expenses not included on Form 990, Part VIII, line 7b

Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

#### PART V, LINE 4:

THE EARNINGS FROM THESE ENDOWMENTS ARE AVAILABLE IN SUPPORT OF PROGRAMS OF
THE CONSERVANCY. THE BOARD OF DIRECTORS APPROVES AN ANNUAL APPROPRIATION
TO FUND GRANTS IN SUPPORT OF THE CONSERVANCY'S MISSION IN AMOUNTS AIMED TO
PRESERVE THE ENDOWMENT CORPUS.

#### PART X, LINE 2:

GALAPAGOS CONSERVANCY, INC. ACCOUNTS FOR INCOME TAXES IN ACCORDANCE WITH

THE ACCOUNTING STANDARDS CODIFICATION (ASC) TOPIC INCOME TAXES. THESE

PROVISIONS PROVIDE CONSISTENT GUIDANCE FOR THE ACCOUNTING FOR UNCERTAINTY

IN INCOME TAXES RECOGNIZED IN AN ENTITY'S FINANCIAL STATEMENTS AND

PRESCRIBE A THRESHOLD OF "MORE LIKELY THAN NOT" FOR RECOGNITION AND

Schedule D (Form 990) 2019

36,054.

4,133,546.

36,054.

4c

4a

Part XIII | Supplemental Information (continued) DERECOGNITION OF TAX POSITIONS TAKEN OR EXPECTED TO BE TAKEN IN A TAX THE CONSERVANCY PERFORMED AN EVALUATION OF UNCERTAIN TAX POSITIONS FOR THE YEAR ENDED DECEMBER 31, 2019, AND DETERMINED THAT THERE WERE NO MATTERS THAT WOULD REQUIRE RECOGNITION IN THE FINANCIAL STATEMENTS OR THAT MAY HAVE AN EFFECT ON ITS TAX-EXEMPT STATUS. AS OF DECEMBER 31, 2019, THE STATUTE OF LIMITATIONS FOR TAX YEARS 2016 THROUGH 2018 REMAINS OPEN WITH THE U.S. FEDERAL JURISDICTION AND THE VARIOUS STATES AND LOCAL JURISDICTIONS IN WHICH THE CONSERVANCY FILES RETURNS. IT IS THE CONSERVANCY'S POLICY TO RECOGNIZE INTEREST AND/OR PENALTIES RELATED TO UNCERTAIN TAX POSITIONS, IF ANY, IN UNRELATED BUSINESS INCOME TAX EXPENSE. PART XI, LINE 2D - OTHER ADJUSTMENTS: 11,307. COST OF GOODS SOLD PART XII, LINE 2D - OTHER ADJUSTMENTS: COST OF GOODS SOLD 11,307.

#### SCHEDULE F (Form 990)

Department of the Treasury Internal Revenue Service

### **Statement of Activities Outside the United States**

lacktriangle Complete if the organization answered "Yes" on Form 990, Part IV, line 14b, 15, or 16.

► Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

2019
Open to Public Inspection

Name of the organization

Employer identification number

GALAPAGOS CONSE	RVANCY.	TNC.			13-32814	8.6
			tside the United States. Comple	te if the organ		
Form 990, Part IV						
<del>-</del>	-		ds to substantiate the amount of its gra		assistance,	1 🖂
the grantees' eligibility for	or the grants or a	assistance, and	the selection criteria used to award the	grants or assi	stance? X	Yes No
2 For grantmakers. Desc	ribe in Part V the	e organization's	procedures for monitoring the use of its	grants and of	ther assistance ou	tside the
United States.						
			an be duplicated if additional space is n			
(a) Region	(b) Number of offices	employees.	(d) Activities conducted in the region (by type) (such as, fundraising, pro-		vity listed in (d)	(f) Total expenditures
	in the region	I agents and	gram services, investments, grants to		gram service, specific type	for and
	in the region	contractors in the region	recipients located in the region)		(s) in the region	investments in the region
SOUTH AMERICA -		in the region				+
ARGENTINA, BOLIVIA,						
BRAZIL, CHILE,			GRANTS TO RECIPIENTS IN THE			
COLUMBIA, ECUADOR,	1	4	REGION			1,082,383.
EAST ASIA AND THE			GRANTS TO RECIPIENTS IN THE			11 000
PACIFIC	0	0	REGION			11,000.
EUROPE (INCLUDING						
ICELAND AND			GRANTS TO RECIPIENTS IN THE			
GREENLAND	0	0	REGION			25,000.
						, ,
					<del></del>	
2 a Cubtotal	1	4				1,118,383.
<b>3 a</b> Subtotal <b>b</b> Total from continuation	<u> </u>	4				1,110,303.
sheets to Part I	0	0				0.
c Totals (add lines 3a						•
and 3b)	1	4				1,118,383.

932071 10-12-19

Schedule F (Form 990) 2019

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Grants and Other Assistance to Organizations or Entities Outside the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 15, for any recipient who received more than \$5,000. Part II can be duplicated if additional space is needed.

1 (a) Name of organization	<b>(b)</b> IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of noncash assistance	(h) Description of noncash assistance	(i) Method of valuation (book, FMV appraisal, other)
		SOUTH AMERICA	PROGRAM SUPPORT	573,325.	WIRE TRANSFER	0.		
		SOUTH AMERICA	PROGRAM SUPPORT	346,058.	WIRE TRANSFER	0.		
				103.000				
		SOUTH AMERICA	PROGRAM SUPPORT	103,000.	WIRE TRANSFER	0.		
		SOUTH AMERICA	PROGRAM SUPPORT	40,000.	WIRE TRANSFER	0.		
		EAST ASIA AND THE	PROGRAM SUPPORT	11,000.	WIRE TRANSFER	0.		
		EUROPE (INCLUDING ICELAND AND GREENLAND	PROGRAM SUPPORT	25,000.	WIRE TRANSFER	0.		
		SOUTH AMERICA	PROGRAM SUPPORT	20,000.	WIRE TRANSFER	0.		

2	Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as tax-exempt	
	by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter	$\blacktriangleright$
3	Enter total number of other organizations or entities	

. \_\_\_\_\_

Part III Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 16. Part III can be duplicated if additional space is needed. (h) Method of valuation (book, FMV, appraisal, other) (c) Number of (d) Amount of (f) Amount of (e) Manner of (g) Description of (a) Type of grant or assistance (b) Region recipients cash grant cash disbursement noncash noncash assistance assistance

# Schedule F (Form 990) 2019 Part IV Foreign Forms

1	Was the organization a U.S. transferor of property to a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926)	Yes	X No
2	Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to separately file Form 3520, Annual Return To Report Transactions With Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A; don't file with Form 990)	Yes	X No
3	Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons With Respect to Certain Foreign Corporations (see Instructions for Form 5471)	Yes	X No
4	Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund (see Instructions for Form 8621)	Yes	X No
5	Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons With Respect to Certain Foreign Partnerships (see Instructions for Form 8865)	Yes	X No
6	Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to separately file Form 5713, International Boycott Report (see Instructions for Form 5713; don't file with Form 990)	Yes	X No

Schedule F (Form 990) 2019

#### Schedule F (Form 990) 2019 Part V | Supplemental Information

Provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information. See instructions.

PART I, LINE 2:
GC RECEIVES A GRANT DOCUMENT AND SIGNS A CONTRACTUAL AGREEMENT WHICH
INCLUDES GRANT EXPENDITURE SCHEDULES AND APPROVED AMOUNTS. GC RECEIVES
QUARTERLY NARRATIVE AND FINANCIAL STATEMENTS WHICH ARE REVIEWED BY A
COMMITTEE OF THE BOARD, THE CFO, AND THE PRESIDENT. DISBURSEMENTS ARE
MADE ONLY AFTER REPORTS ARE APPROVED. GC RECEIVES AUDITED FINANCIAL
STATEMENTS OR THE EQUIVALENT FROM GRANTEES ANNUALLY. FIELD VISITS ARE
MADE AT MINIMUM ONCE PER YEAR.

#### **SCHEDULE G**

Department of the Treasury

Internal Revenue Service

(Form 990 or 990-EZ)

#### **Supplemental Information Regarding Fundraising or Gaming Activities**

Complete if the organization answered "Yes" on Form 990, Part IV, line 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

► Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2019

Open to Public Inspection

Name of the organization

GALAPAGOS CONSERVANCY, INC.

Employer identification number 13-3281486

			_			
Part I Fundraising Activities required to complete this part	6. Complete if the organization answert.	ered "Y	es" or	n Form 990, Part IV,	line 17. Form 990-E2	I filers are not
<ul> <li>Indicate whether the organization rai</li> <li>a X Mail solicitations</li> <li>b X Internet and email solicitations</li> <li>c Phone solicitations</li> <li>d X In-person solicitations</li> <li>2 a Did the organization have a written of key employees listed in Form 990, F</li> <li>b If "Yes," list the 10 highest paid indictions compensated at least \$5,000 by the</li> </ul>	e X Solicita f X Solicita g Special  or oral agreement with any individual Part VII) or entity in connection with positions or entities (fundraisers) pursu	tion of tion of tion of tion of tindra	non-g gover ising o ding o onal f	overnment grants nment grants events fficers, directors, true fundraising services?	stees, or X Yes	
(i) Name and address of individual or entity (fundraiser)	(ii) Activity	(iii) fundra have cu or cont contribu	trol of	(iv) Gross receipts from activity	(v) Amount paid to (or retained by) fundraiser listed in col. (i)	(vi) Amount paid to (or retained by) organization
AVALON CONSULTING - 2030 M		Yes	No			
STREET NW, SUITE 700,	FUNDRAISING COUNSEL		Х	1,552,430.	112,000.	1,440,430.
<sup>-</sup> otal			<b>•</b>	1,552,430.	112,000.	1,440,430.
3 List all states in which the organization or licensing. AL, AK, AZ, AR, CA, CO, CT, MT, NE, NV, NH, NJ, NM, NY,	on is registered or licensed to solicit  DE, FL, GA, HI, ID, IL,	contrib	IA,	KS,KY,LA,M	E,MD,MA,MI	,MN,MS,MO

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ. SEE PART IV FOR CONTINUATIONS

Schedule G (Form 990 or 990-EZ) 2019

Pa	irt I	Fundraising Events. Complete if the of fundraising event contributions and great productions.				
		or rundraising event contributions and gr	(a) Event #1	(b) Event #2	(c) Other events	(d) Total events (add col. (a) through col. (c))
ē			(event type)	(event type)	(total number)	551. <b>(6)</b> )
Revenue						
Rev	1	Gross receipts				
	2	Lass: Contributions				
		Less: Contributions				
	3	Gross income (line 1 minus line 2)				
	4	Cash prizes				
	_	Name and parison				
S	5	Noncash prizes				
Direct Expenses	6	Rent/facility costs				
Expe						
ect l	7	Food and beverages				
ڃ						
	8	Entertainment				
	9	Other direct expenses				
	10 11	Direct expense summary. Add lines 4 through Net income summary. Subtract line 10 from li				
Pa	rt I					
		\$15,000 on Form 990-EZ, line 6a.		, 1, 19, 0.		
Φ			(a) Bingo	(b) Pull tabs/instant	(c) Other gaming	(d) Total gaming (add
Revenue			(a) billigo	bingo/progressive bingo	(c) other garming	col. (a) through col. (c))
Rev						
	1	Gross revenue				
	2	Cash prizes				
ses	-	Odon prizod				
éper	3	Noncash prizes				
Direct Expenses						
) jre	4	Rent/facility costs				
_	_	Other diversal access				
	5	Other direct expenses	Yes %	Vec 0/	Yes %	
	6	Volunteer labor		Yes % No	Yes % No	
	້	Voldificor labor	140	1 140	110	
	7	Direct expense summary. Add lines 2 through	n 5 in column (d)		<b>&gt;</b>	
	8	Net gaming income summary. Subtract line 7	from line 1, column (d)		<b>&gt;</b>	
_	_					
		er the state(s) in which the organization condu he organization licensed to conduct gaming a	_	states?		Yes No
						L. res L. NO
N.		No," explain:				
10a	We	ere any of the organization's gaming licenses re	evoked, suspended, or t	erminated during the tax	year?	Yes No
b	lf "`	Yes," explain:				
	_					
9320	82 09	0-11-19			Schedule G (Fo	rm 990 or 990-EZ) 2019

Schedule G (Form 990 or 990-EZ) 2019

Sch	edule G (Form 990 or 990 EZ) 2019 GALAPAGOS CONSERVANCY, INC. 13-	<u>3281486</u>	Page 3
11	Does the organization conduct gaming activities with nonmembers?	Yes	☐ No
12	Is the organization a grantor, beneficiary or trustee of a trust, or a member of a partnership or other entity formed		
	to administer charitable gaming?	Yes	└─ No
	Indicate the percentage of gaming activity conducted in:		
	The organization's facility		%
	o An outside facility	13b	<u>%</u>
14	Enter the name and address of the person who prepares the organization's gaming/special events books and records:		
	Name		
	Address ►		
15a	Does the organization have a contract with a third party from whom the organization receives gaming revenue?	Yes	☐ No
b	o If "Yes," enter the amount of gaming revenue received by the organization > \$ and the amount		
	of gaming revenue retained by the third party > \$		
c	If "Yes," enter name and address of the third party:		
	Name		
	Address ►		
16	Gaming manager information:		
16	daming manager information.		
	Name		
	Gaming manager compensation ▶ \$		
	Garming manager compensation 🛩 🗸		
	Description of services provided		
	☐ Director/officer ☐ Employee ☐ Independent contractor		
	birector/officer Employee independent contractor		
17	Mandatory distributions:		
	Is the organization required under state law to make charitable distributions from the gaming proceeds to		
	retain the state gaming license?	Yes	☐ No
b	Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the		
<u> </u>	organization's own exempt activities during the tax year ▶ \$		
Ра	Supplemental Information. Provide the explanations required by Part I, line 2b, columns (iii) and (v); and F	art III, lines 9,	9b, 10b,
	15b, 15c, 16, and 17b, as applicable. Also provide any additional information. See instructions.		
SC	HEDULE G, PART I, LINE 2B, LIST OF TEN HIGHEST PAID FUNDRAISE	RS:	
(I	) NAME OF FUNDRAISER: AVALON CONSULTING		
<u> </u>			
<u>(I</u>	) ADDRESS OF FUNDRAISER:		
20	30 M STREET NW, SUITE 700, WASHINGTON, DC 20005		

Schedule G	(Form 990 or 990-EZ)	GALAPAGOS	CONSERVANCY,	INC.	13-3281486 Page 4
Part IV	(Form 990 or 990-EZ) <b>Supplemental Info</b>	ormation (continued)			<u> </u>
	• •	,			

#### SCHEDULE I (Form 990)

Department of the Treasury Internal Revenue Service

# **Grants and Other Assistance to Organizations, Governments, and Individuals in the United States**

Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.

➤ Attach to Form 990.

► Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047 **2019** 

Open to Public Inspection

Employer identification number Name of the organization 13-3281486 GALAPAGOS CONSERVANCY, INC. Part I **General Information on Grants and Assistance** 1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection X Yes criteria used to award the grants or assistance? No 2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States. Grants and Other Assistance to Domestic Organizations and Domestic Governments, Complete if the organization answered "Yes" on Form 990, Part IV. line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed. (f) Method of (c) IRC section 1 (a) Name and address of organization (b) EIN (d) Amount of (e) Amount of (a) Description of (h) Purpose of grant valuation (book, noncash assistance or government (if applicable) cash grant non-cash or assistance FMV, appraisal, assistance other) BROWN UNIVERSITY CONTROLLERS OFFICE BOX J PROVIDENCE, RI 02912 05-0258809 501(C)(3) PROGRAM SUPPORT 40,000 0 TSLAND CONSERVATION 2100 DELAWARE AVE, SUITE 1 SANTA CRUZ, CA 95060 PROGRAM SUPPORT 91-1839907 501(C)(3) 30,856 UNIVERSITY OF WASHINGTON 1410 NE CAMPUS PARKWAY SEATTLE, WA 98195 91-6001537 501(C)(3) 20,000 0 PROGRAM SUPPORT TEACHERS 2TEACHERS 1920 S. LAKESHORE DR. CHAPEL HILL, NC 27514 PROGRAM SUPPORT 46-3381163 501(C)(3) 22 323

0 . Schedule I (Form 990) (2019)

<sup>2</sup> Enter total number of section 501(c)(3) and government organizations listed in the line 1 table

<sup>3</sup> Enter total number of other organizations listed in the line 1 table

Part III Grants and Other Assistance to Domestic Individuals Part III can be duplicated if additional space is needed.	s. Complete if the	organization answe	ered "Yes" on Form 9	990, Part IV, line 22.			
(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non- cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of noncash assistance		
Part IV Supplemental Information. Provide the information rec	uired in Part I, lin	e 2; Part III, column	(b); and any other a	dditional information.			
PART I, LINE 2:							
GC RECEIVES A GRANT DOCUMENT AND S	SIGNS A C	ONTRACTUAL	AGREEMENT	WHICH			
INCLUDES GRANT EXPENDITURE SCHEDULES AND APPROVED AMOUNTS. GC RECEIVES							
QUARTERLY NARRATIVE AND FINANCIAL STATEMENTS WHICH ARE REVIEWED BY A							
COMMITTEE OF THE BOARD, THE CFO, AND THE PRESIDENT. DISBURSEMENTS ARE MADE							
ONLY AFTER REPORTS ARE APPROVED. GC RECEIVES AUDITED FINANCIAL STATEMENTS							
OR THE EQUIVALENT FROM GRANTEES ANNUALLY. FIELD VISITS ARE MADE AT MINIMUM							
ONCE PER YEAR.							

#### SCHEDULE O (Form 990 or 990-EZ)

Department of the Treasury

Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

► Attach to Form 990 or 990-EZ ► Go to www.irs.gov/Form990 for the latest information. Open to Public

OMB No. 1545-0047

Inspection

Name of the organization

GALAPAGOS CONSERVANCY, INC.

**Employer identification number** 13-3281486

FORM 990, PART VI, SECTION A, LINE 3:

GALAPAGOS CONSERVANCY, INC. OUTSOURCES ITS ENTIRE FINANCE FUNCTION TO A THIRD PARTY, NEOSYSTEMS, INC.

FORM 990, PART VI, SECTION B, LINE 11B:

GALAPAGOS CONSERVANCY'S AUDIT COMMITTEE OF THE BOARD IS INDEPENDENT OF THE FINANCE COMMITTEE AND IS RESPONSIBLE FOR SELECTING THE AUDIT FIRM AND THIS COMMITTEE APPROVES THE AUDIT AND MEETING WITH THE AUDIT MANAGERS. PRESENTS THE AUDITED FINANCIAL STATEMENTS AND 990 TO THE BOARD FOR REVIEW AND APPROVAL.

FORM 990, PART VI, SECTION B, LINE 12C:

THE NOMINATING COMMITTEE OF THE BOARD REVIEWS ALL CURRENT AND POTENTIAL BOARD MEMBERS FOR CONFLICTS OF INTEREST AND THE GRANTS COMMITTEE REVIEWS THE RELATIONSHIPS BETWEEN GRANTEES AND BOARD OR STAFF MEMBERS. IF A BOARD MEMBER IDENTIFIES A CONFLICT, HE/SHE RECUSES HIMSELF OR HERSELF. SHOULD A CONFLICT BE BROUGHT TO THE BOARD'S ATTENTION BY ANOTHER BOARD MEMBER, ISSUE IS DISCUSSED AND APPROPRIATE ACTION IS TAKEN.

FORM 990, PART VI, SECTION B, LINE 15:

THE BOARD OF DIRECTORS EMPOWERS THE INDEPENDENT EXECUTIVE COMMITTEE TO SET THE PRESIDENT'S COMPENSATION AND BENEFITS. THE CHAIRMAN OF THE BOARD MEETS WITH THE PRESIDENT ON A REGULAR BASIS AND EVALUATES HIS/HER PERFORMANCE WITH A WRITTEN DOCUMENT. THE DOCUMENT BECOMES PART OF THE PRESIDENT'S PERSONNEL RECORD AND ANY CHANGE IN COMPENSATION IS SO RECORDED IN HIS/HER IN ADDITION, THE BOARD IS PROVIDED AN ANNUAL PERSONNEL RECORD.

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule O (Form 990 or 990-EZ) (2019)

Name of the organization  GALAPAGOS CONSERVANCY, INC.	Employer identification number 13-3281486
COMPENSATION REPORT PUBLISHED BY THE ASSOCIATION FOR FUND	RAISING
PROFESSIONALS WHICH PROVIDES COMPARABILITY DATA ON A REGI	ONAL AND NATIONAL
BASIS OF KEY NGO STAFF (EXECUTIVE DIRECTOR, FUNDRAISING D	IRECTOR, DFO,
ETC.).	
FORM 990, PART VI, LINE 17, LIST OF STATES RECEIVING COPY	OF FORM 990:
AL, AK, AZ, AR, CA, CO, CT, DE, FL, GA, HI, ID, IL, IN, IA, KS, KY, LA, ME,	MD,MA,MI,MN,MS,MO
MT, NE, NV, NH, NJ, NM, NY, NC, ND, OH, OK, OR, PA, RI, SC, SD, TN, TX, UT,	VT, VA, WA, WI, WY, WV
FORM 990, PART VI, SECTION C, LINE 19:	
THE ORGANIZATION MAKES ITS GOVERNING DOCUMENTS, CONFLICT	OF INTEREST POLICY
AND FINANCIAL STATEMENTS AVAILABLE UPON REQUEST.	
,	